



Margin Optimization Service:

Competition in the cloud communications business has never been more intense and there are no signs of that letting up anytime soon. Operators need to ensure they have the lowest cost structure for the desired level of network grade of service. Our consultants have the skills and experience to optimize the cost of service to quality of service equation for our customers.

Optimization Techniques Utilized:

- Source new contracts and vendors to improve cost structure and quality of performance
- Network optimization including least cost routing, network hubbing, etc.
- Invoice audit to identify, dispute, recover systemic billing errors
- Circuit inventory reconciliation and the decommission of unnecessary facilities
- Revenue assurance analyses

Network Services Supported:

- Usage-based services including local inbound, local outbound, LD termination, Toll Free origination, E-911, CNAM, SS7, origination access revenue
- Network connectivity including customer access, backbone and internet



SaaS Lifecycle Management Platform – gpxcloud™:

The telecom lifecycle is likely one of the most difficult set of interrelated processes to manage. Without automation and visibility to key events and data, today's operators are subject to a multitude of events that restrict growth, reduce profitability and harm customer experience. Cloud Age's gpxcloud SaaS Lifecycle Management platform was built to solve many of the use cases that destroy value in the emerging carrier space.

Functionality:

- Connectivity Quoting
- Connectivity Ordering / Provisioning
- Network Inventory
- Network Financial Management
- Network Vendor Contract Management
- Usage Management
- Business Intelligence

Value:

- Provides scalable growth platform
- Drives improved profitability through visibility, automation, improved decision making
- Enables delivery of enhanced customer experiences through improved network quality, faster quoting, ordering, and provisioning



Managed Services:

It takes more than technology and process to achieve stellar results. People are the key to creating and maintaining a high performing organization. Cloud Age offers the following managed services staffed by experienced telecom experts to fill the gaps in key service areas:

- Least Cost Routing (we also provide a cloud-based LCR platform)
- Regulatory Compliance / Reporting (filing /other services provided by TMI, Inc.)
- Circuit Quoting / Provisioning / Ordering